

Talius Group executes partnership agreement with Wesco Anixter

15 May 2025

HIGHLIGHTS

- **Distribution agreement executed for Australia, New Zealand and Singapore**
- **Immediate amplification of sales and installation channels given Wesco's national and global reach**

Talius Group Limited (Talius or the Company) (ASX: TAL) is pleased to announce it has entered into a Distribution Agreement (DA) with Wesco Anixter. Wesco Anixter represents the international go-to-market brand of Wesco and brings to life the company's mission to build, connect, power and protect the world to its customers and supplier partners in the regions of APAC, CALA and EMEA.

About Wesco

Wesco International (NYSE: WCC) builds, connects, powers and protects the world. Headquartered in Pittsburgh, Pennsylvania, Wesco is a FORTUNE 500® company with more than USD\$22 billion in annual sales and a leading provider of business-to-business distribution, logistics services and supply chain solutions. Wesco offers a best-in-class product and services portfolio of Electrical and Electronic Solutions, Communications and Security Solutions, and Utility and Broadband Solutions. The Company employs approximately 20,000 people, partners with the industry's premier suppliers, and serves thousands of customers around the world. With millions of products, end-to-end supply chain services, and leading digital capabilities, Wesco provides innovative solutions to meet customer needs across commercial and industrial businesses, contractors, government agencies, educational institutions, telecommunications providers, and utilities. Wesco operates nearly 800 branches, warehouses and sales offices in more than 50 countries, providing a local presence for customers and a global network to serve multi-location businesses and global corporations.

Agreement executed with Wesco Anixter

Wesco Anixter has partnered with Talius in Australia, New Zealand and Singapore to develop a broader focus on the healthcare and healthcare at home markets.

The benefits to Talius include, but are not limited to:

- Wesco Anixter reaches 9 territories through 65 sales reps in Australia, New Zealand and Singapore. This agreement gives scope to add new territories as required.
- Having Wesco work with direct customers and consultants to ensure Talius is specified into projects
- Leveraging existing large health projects that Wesco Anixter have some level of solution supply

- Marketing reach through partners (systems integrators of 3,000+) and consistent events in hired facilities and branches including industry shows in health
- Consistent account management to build ongoing opportunity pipeline and provide the market with a unique solution
- Dedicated demand creation teams within the Wesco Anixter sales organisation will bring new partners in the health care industry

Talius expects to receive its first Purchase Order from Wesco Anixter over the coming weeks and is confident the sales channels that Wesco Anixter has will create a material and consistent commercial pathway going forward.

Comments from the Managing Director, Graham Russell

"Talius is honoured by Wesco Anixter choosing us to be a partner as they look to focus more energy into the healthcare market. Their local and global reach is massive and their network of sales channels and integrators will provide material opportunities for Talius going forward. This partnership will allow us to focus on our client delivery and platform enhancement in an efficient manner and create increased distribution channels.

This partnership will bring greater market value and feedback to continue development on the Talius platform and to grow the Talius value in the health care industry through mutual technology partnerships and shared success.

Importantly, Wesco Anixter's reputation and brand are exemplary and that aligns with what we are looking to grow with Talius. Their global reach also enhances the foundation for our future geographic aspirations."

This announcement has been authorised by the Board of Directors of Talius Group Limited.

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About Talius Group Limited (ASX: TAL)

Talius Group Limited (ABN: 62 111 823 762) provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-

respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

FORWARD LOOKING STATEMENTS

Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
- (c) may include, among other things, statements regarding estimates and assumptions in respect of prices, costs, results, and capital expenditure, and are or may be based on assumptions and estimates related to future technical, economic, market, political, social, and other conditions. The Company disclaims any intent or obligation to publicly update any forward-looking statements, whether because of new information, future events, or results or otherwise.*

The words "believe", "expect", "contracted", "anticipate", "indicate", "contemplate", "target", "plan", "intends", "continue", "budget", "estimate", "may", "will", "schedule", "planned" and similar expressions identify forward looking statements. All forward looking statements contained in this ASX release are qualified by the foregoing cautionary statements. Recipients are cautioned that forward looking statements are not guarantees of future performance and accordingly recipients are cautioned not to put undue reliance on forward looking statements due to the inherent uncertainty therein.