

## Talius Group Update

17 September 2025

### HIGHLIGHTS

- **50,000 subscriptions milestone now surpassed**
- **Wesco sales channel in motion as new partners onboarded**
- **Beyond Care solution rebranded to Talius Compass – Asset and Safety Management**
- **Proprietary hardware Talius Gateway achieved full compliance with ANZ standards and being deployed**

**Talius Group Limited (Talius or the Company) (ASX: TAL)** is pleased to provide an update following its announcement on 28 August 2025.

### Subscriptions

Subscriptions now exceed 50,000, underlining continued adoption across our verticals and the consistent conversion of contracted wins to activated subscriptions. Annualised Recurring Revenue (“ARR”) from subscriptions now sits at \$3.23 million with a pipeline of 11,500 subscriptions yet to be activated. The data now being received from over 50,000 subscriptions is material and creates ancillary opportunities around data presentation for regulatory, policy and insurance stakeholders.

### Partnerships and channels

The Wesco Anixter partnership continues to drive growth in sales and reach, including enhanced and high-quality pipeline opportunities. The recent ASIAL conference was a real success for Talius. The interactions and exposure received have already resulted in incremental sales pipeline opportunities.

Working with a number of Wesco affiliates, the Company already has a number of proposals submitted across Australia and New Zealand (“ANZ”). Talius is pleased to now have entered into specific partner agreements with Wesco Anixter affiliates including Livigy Australia Pty Ltd, Enviva Living Solutions Pty Ltd, and Netbridge Ltd (NZ partner). Furthermore, there are five additional partners in the final stages of executing partner agreements.

These partners have deep relationships with their clients and have embraced the Talius product offering as a complementary suite for their clients, which include Aged Care and Health facilities and those in other sectors.

## Beyond Care renamed to Talius Compass

The Company is excited to advise that its Beyond Care solution is being rebranded to Talius Compass – Asset and Safety Management, to better reflect the platform's expanded functionality and market positioning. Talius has received a number of inquiries around its Talius Tracker product across different sectors. This demand-driven expansion is primarily arising from our Wesco partners. It is testament to the relationship amplifying our sales channels, while also providing genuine scale as each opportunity is powered by the Talius platform, driving continued subscription growth.

Much of the development work of the Talius Tracker was founded in our Aged Care experience, especially in Residential Aged Care ("RAC"). Talius is simply leveraging that intellectual property into complementary sectors which require similar tracking needs and can be deployed with limited product development by Talius. The sectors with which we have open proposals include (but are not limited to) Child Care, Schools, Hospitals and other industries that have lone worker exposure.

## Talius Gateway certification achieved and being deployed

While the focus of Talius remains on the Talius platform and the continued expansion of our subscription base, the Company is pleased to announce it has received certification for its Talius Gateway.

The Talius Gateway is a proprietary hardware gateway which the Company identified as a gap in the market when installing its solution across Aged Care facilities. This product has now been deployed across a number of existing sites and allows Talius to both solve for legacy third party product coverage issues and also capture healthy margins on the hardware sales. The Talius Gateway was designed by Talius and the manufacturing is done on an OEM basis and robust Quality Assurance ("QA") processes are in place.

Manufactured to the requirements of ISO 9001 and incorporating use of FCC-compliant componentry, the Talius Gateway has achieved full NATA laboratory-approved compliance reports for mandatory Australian and New Zealand standards, including electromagnetic exposure (AS/NZS 2772.2:2016), radiation protection (ARPANSA 2021), radio equipment rules (ACMA Short Range Equipment Standard), IEEE requirements for AS/NZS CISPR 32:2015 AMD1:2020, and electrical safety (AS/NZS 62368.1:2022). This certification validates engineering quality and enables commercial teams and partners to progress opportunities with confidence.

## Comments from the Managing Director

"Achieving 50,000 subscriptions is a huge internal milestone and I am immensely proud of our team for this achievement. More importantly, having 50,000 subscribers by definition means we have a vast number of clients and partners who we are proud to be going on a journey with. We have plenty more to go and big plans ahead but I'd like to thank all involved, and especially the shareholders, for believing in where we are going. We have a number of Aged Care opportunities that we look forward to updating you on in the next Sales update.

Importantly, the Wesco Anixter relationship is having a very positive impact on our ability to scale our sales and execution reach. The number of proposals and pipeline that is on foot is what we had hoped for and it's only at an early stage.

The renaming of Beyond Care to Talius Compass better reflects what the product is doing and the demand we are seeing. We have learned so much around asset and safety management through our Aged Care journey, and it makes a lot of sense to explore other sectors where our platform has immediate relevance and logical application. The Talius Gateway is an extension of that where we identified a glaring gap in the market and are agile enough to find a low cost (and low distraction) solution. We have the proprietary intellect to create this product and the feedback so far has us confident that the commercial opportunities are material."

This announcement has been authorised by the Board of Directors of Talius Group Limited.

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Talius utilises IoT sensor technology to provide remote enabled safety and healthcare data to the health, aged care and disability sectors and beyond to improve quality of life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect people with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.