

## Talius Group Sales Update

7 October 2025

### HIGHLIGHTS

- **Keyton extends agreement for 13,000 subscriptions and services for another 3 years**
- **Wesco Anixter places additional Purchase Order for 500 units**
- **Hyecorp expands scope to include 111 independent living units**
- **New Direction Care and Silver Circle (UK) move from pilot to implementation**
- **Adventists Retirement Plus starts pilot**

**Talius Group Limited (Talius or the Company) (ASX: TAL)** is pleased to provide an update following its announcement on 17 September 2025.

### **Keyton Extends National Agreement with Talius**

Talius is proud to announce that Keyton, one of Australia's leading retirement living providers, has extended its long-standing partnership with Talius for another three years. Under the renewed agreement, Talius will continue to provide its Talius Smart Care Platform and associated support services to Keyton's portfolio of over 13,000 retirement living apartments nationwide.

The three year contract extension reflects Keyton's ongoing commitment to deploying proactive and technology-enabled care solutions across its communities and further strengthens Talius' position as a trusted technology partner in the retirement living sector.

Revenue from subscriptions and associated services is approximately \$840,000 per annum.

### **Wesco Anixter place additional Purchase Order ("PO") as momentum grows.**

Following the formal launch of the Talius-Wesco partnership at the ASIAL National Conference in Sydney, the Company has seen a material uplift in inbound activity through Wesco Anixter's sales and integrator network. In response to growing demand across the region, Wesco Anixter has placed an additional PO for the New Zealand market, equating to 500 new Talius kits to service immediate commercial opportunities. Revenue from the PO is approximately \$300,000 and each kit will be powered by the Talius platform, driving continued subscription growth.

This PO marks a significant step in Talius' regional efforts with Wesco Anixter and reinforces the value of the channel as a strategic growth lever across ANZ.

### **Hyecorp Order Expanded for Heart of Willoughby Project**

Talius has received a variation to its existing engagement with Hyecorp, expanding the scope of the Heart of Willoughby development in Sydney. The Company will now supply assistive technology across 111 Independent Living Apartments, further embedding the Talius platform into this landmark project.

This follows the successful delivery of core infrastructure and highlights continued client confidence in the scalability and impact of the Talius solution within integrated retirement and residential care precincts. Revenue is expected to be approximately \$110,000 and the solution will be powered by the Talius platform, driving continued subscription growth.

### **New Direction Care and Silver Circle (UK) move from pilot to implementation**

New Direction Care (NDC) has now advanced from pilot to full implementation, with deployment at its Iconic Bellmere site and is scheduled for completion in October. The pilot program was extensive and enabled the Talius platform to be tailored to the client's unique MICRO TOWN® model of care. NDC is an industry leader, transforming aged care with small-house models, community involvement, and personalised care that supports residents' independence.

The ability of the Talius solution to align seamlessly with NDC's vision of a connected, resident-centric environment highlights its adaptability in non-traditional care settings. With the solution now embedded, NDC is expected to progressively extend implementation across other sites. This expansion positions Talius as a core enabler of NDC's differentiated care model, further demonstrating the platform's capability to support innovative, large-scale operators.

Silver Circle has also now issued its first PO as it looks to implement its rollout in the UK, starting with 20 homes. This is an important next step for both Silver Circle and Talius as it confirms proof of concept for the UK market and aligns with Talius' global aspirations.

### **Adventist Retirement Plus**

Adventist Retirement Plus (ARP) has commenced its pilot at the Melody Park site in Queensland. ARP operates four major facilities and supports more than 500 clients across the state. The pilot marks an important first step in the partnership, and based on early engagement and client response, there is confidence that the program will transition to broader implementation in the near term.

ARP's size and reputation as a trusted care provider reflects the scalability of the Talius solution, with the potential to deliver operational and care benefits across multiple large facilities.

Together with NDC, ARP underscores the growing demand for adaptable, client-focused technology solutions in the aged-care sector.

## Comments from the Managing Director

*"Having Keyton extend the relationship with Talius is a great outcome from a premium partner and further evidences the trust and credibility we are building in the sector. While the sector is not known for being fast moving, it does allow long term relationships to be formed and we are grateful for Keyton's, and all of our other clients', partnership.*

*Having Hycorp and New Direction Care broaden their scope and relationship with us is also strong confirmation that the focus on doing pilot programs with our clients drives strong collaboration and assists in us constantly refining our MVP to ensure we are both scale ready but also agile enough to meet client needs. The new pilot with ARP shows that the pilot strategy is working and we provide a better client experience as we go on a journey together.*

*We are very excited by Silver Circle moving to implementation in the UK as they have growth aspirations aligned with ours and are driving penetration into the UK and beyond.*

*The Wesco Anixter relationship continues to grow and the PO for New Zealand preparedness is an important step in our continued regional expansion and the fact New Zealand has become a strong market for Talius. We have global aspirations and now feel confident that we have the platform capabilities to scale beyond ANZ.*

*With the Ageing Australia Conference having just completed, we were humbled by the amount of interest in the platform, continued growth in engagement and potential pipeline in the sector and encouraged by the number of queries around our Talius Compass vertical, as mentioned in our previous announcement".*

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## About Talius Group Limited (ASX: TAL)

Talius provides a suite of technology enabled care solutions to the aged and disability sectors across multiple verticals, including retirement living, residential aged care, home, and community settings to improve the quality of life, later in life.

Talius' Software as a Service (SaaS) data analytics platform Talius Smart Care combines smart sensors with AI machine learning that delivers automated actions. Talius links awareness, analysis, and action through one platform allowing the care model to move from spot check care to sense-respond care. Nursing staff can switch their focus from data collection to building a human connection. Most importantly, residents benefit from a new era of autonomy and dignity.

Talius helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third-party providers to ensure end-to-end solutions for Connected Health.

#### **FORWARD LOOKING STATEMENTS**

*Certain statements contained in this ASX release, including information as to the future financial or operating performance of the Company and its projects, are forward looking statements. Such forward looking statements:*

- (a) are necessarily based upon several estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant technical, business, economic, competitive, political, and social uncertainties and contingencies;*
- (b) involve known and unknown risks and uncertainties that could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward looking statements; and*
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